

Together with the international Heifer network, Heifer Nederland fights hunger and poverty by promoting sustainable integrated farming systems, cooperation between farmers and strong market linkages. Heifer Nederland leads the EU fundraising for the international network. In order to successfully implement this lead role, Heifer Nederland is looking for a **business developer**.

The business developer will work with colleagues in Heifer Nederland, Heifer Project International, to identify and design large-scale project proposals and manage a smooth transition to successful project implementation.

Responsibilities:

- Identify strategic funding opportunities for Heifer at the EU (DG DEVCO) and its member states (in particular the Dutch government), and stay current on their development aid policies,
- In cooperation with Heifer program staff and other (local) partners develop high quality, competitive proposals,
- Coordinate start-up and monitor implementation of approved projects,
- Develop and cultivate partnerships in The Netherlands and Europe with relevant governments, civil society organisations, knowledge institutes and private sector players,
- Provide capacity building training on working with institutional donors to in-country staff.
- Contribute to strategy development of Heifer Nederland and the Heifer network based on analysis on trends developments with institutional donors.

Requirements:

- Master's degree in agro-economics, international development aid or related area,
- Minimum of 6 years' working experience in a (I)NGO and/or IGO including experience on proposal development.
- Experience in successful bidding with large institutional donors, in particular the EU (DG DEVCO) and the Dutch Ministry of Foreign Affairs,
- Experience with and knowledge of compliance requirements of the EU (DG DEVCO) and the Dutch Ministry of Foreign Affairs,
- Experience in development of partnerships with institutions, private sector and civil society,
- Good interpersonal skills and ability to communicate effectively with different stakeholders at all levels.
- Excellent analytical and writing skills.
- Professional attitude, highly motivated, and excellent team player.
- Proficiency in English and preferably in French or Spanish,
- Ability to establish priorities in a time-sensitive environment and cope with deadlines,
- Ability and willingness to travel to provide in-country support.

Preferred

- Knowledge of and experience with climate resilience / adaptation funding.
- Experience with all stages of the project management cycle.

We offer:

- A contract for one year, based on 32-36 hours per week, with the prospect of prolongation,
- A great work environment in a small, committed team (location Roosendaal) and a strong and innovative international network,
- Salary according to 'CAO Welzijn' scale 10 and attractive employee benefits.

For questions about the position you can contact Goossen Hoenders, 0165 520123

You can apply for this position no later than 31st March, by sending your C.V. and a motivation letter to

goossen.hoenders@heifer.nl with the subject line Business Developer

A reference check may be requested.

Heifer Nederland guarantees that we will be careful and respectful with your personal data. We only use your information for this individual application process.

Acquisition further to this advertisement is not appreciated